

**APPLICATION PROCEDURE
FOR PROVISIONAL REALTOR® MEMBERSHIP IN THE
WINSTON-SALEM REGIONAL ASSOCIATION OF REALTORS®, INC.**

I. Application Fee and Dues:

The Application Fee of \$500 plus dues based on the following prorated schedule is due with the application.
The Application Fee and dues are non-refundable.

<u>Month applying for membership</u>	<u>Dues</u>
January	\$391.00
February	\$361.31
March	\$331.69
April	\$302.00
May	\$272.31
June	\$242.69
July	\$213.00
August	\$183.31
September	\$153.69
October	\$124.00
November	\$ 94.31
December	\$ 64.69

II. Orientation Course Schedule for 2010

All applicants for REALTOR® membership must take an Orientation Course. Failure to satisfy this requirement of membership by attending one of the next two Orientation Courses offered after the date of application will result in termination of provisional membership.

1st Course February 4, 2010

(Applications accepted through 1/15/10)

2nd Course May 6, 2010

(Applications accepted through 4/16/10)

3rd Course August 5, 2010

(Applications accepted through 7/16/10)

4th Course November 4, 2010

(Applications accepted through 10/15/10)

One-week prior to the course, you will be provided with the place of the course, the specific hours and the schedule of events.

A \$50.00 CANCELLATION FEE WILL BE CHARGED SHOULD AN APPLICANT HAVE AN UNEXCUSED ABSENCE FROM THE COURSE THEY ARE SCHEDULED FOR.

For full credit, it is necessary that each applicant be present for the complete course from beginning to end. There can be no excused absences or tardies.

Official induction at the end of the Course concludes the process for membership in the Association. At the induction REALTORS® will receive their REALTOR® pin. An official certificate of membership will be mailed.

III. Other information:

1. A principal broker can choose any board in any state where licensed as their primary board, through which local, state and national dues are paid.
2. If one principal, partner, officer or branch manager is a REALTOR® within a state, then ALL the others must also be REALTORS®.
3. Licensees with a member firm who do not apply for membership will be classified as non-members. The firm principal will be responsible for paying non-member dues for each licensee. However, payment of these dues in no way entitles the non-member to any membership benefits except those received through the REALTOR® principal.
4. Annual membership dues are billed in December each year and are due by January 15.
5. Membership in the Winston-Salem Regional Association of REALTORS®, Inc. includes membership in the North Carolina Association of REALTORS® and the National Association of REALTORS®.
6. Company principals (owner, partner, or corporate officer) may join the Multiple Listing Service as a Provisional MLS Participant if they have made application to join the Winston-Salem Regional Association of REALTORS®, Inc. Should they not take one of the next two Orientation Courses offered their Provisional Membership in MLS will be terminated. Applications for MLS Principal Membership are available at the Association office or on the Association's website, www.wsrar.com. Payment of a \$400 company Application Fee is required.
7. Any REALTOR® member may join our REALTORS® Commercial Alliance, provided their broker-in-charge is a member of the RCA. Applications are available at the Association office or on the Association's website, www.wsrar.com. Payment of a \$200 Application Fee is required. Quarterly dues are \$40.00 and quarterly fees for access to Karnes are \$90.00.
8. Any REALTOR® member may join our Property Management Division. Applications are available at the Association office or on the Association's website, www.wsrar.com. The Application Fee is \$75.00 and semi-annual dues are \$100.00. If there is more than one member in an office that belongs to PMD, dues are \$50 for other Associate members.
9. Once you become a REALTOR® member, you must complete mandatory ethics training to maintain your membership. Effective January 1, 2001, through December 31, 2004, and for successive four-year periods thereafter, every REALTOR® has been required to complete two-and-one-half hours of NAR Code of Ethics training. REALTORS® who have completed this training as a requirement of membership at another association or who have completed the New Member Code of Ethics Orientation during any four-year cycle are not required to complete additional ethics training until a new four-year cycle begins.