

**Joint Governmental Affairs  
Accomplishments – 2009  
WSRAR & HBAWS**

**Our Most Important Successes**

Negotiation and adoption of the W-S Tree Ordinance which was ultimately supported by all major stakeholders – WSRAR, HBAWS, Sierra Club and Neighborhood Alliance.

City and County support of important revisions to the Change-of-Use process, which will save much time, money and frustration for both citizens and City/County staff.

End to Lewisville's downtown and multifamily development moratorium.

Winston-Salem's cessation of neighborhood wide enforcement of Operation Impact.

A successful campaign to encourage members to vote in the November 2009 local elections and successful annual Political Mixer, which was well attended by both members and candidates.

NCAR and NCHBA Legislative Days participation by members who met with many of our NC House and Senate representatives and talked with them about governmental issues important to building and real estate professionals.

**Additional Major Accomplishments**

Provided numerous opportunities for members to stay informed and participate in national, state and local issues through the *Partners in Housing Update* newsletter, articles in both associations' monthly newsletters, speakers on "hot governmental topics" and staff assistance to standing and adhoc committees.

Member participation on many elected and appointed governmental boards and citizen groups including small area plan steering committees, Heart-of-the-Triad advisory committee and W-S/F.C. Tree committee.

Conducted a survey and analyzed its results to learn what governmental issues are most important to our members and how the Joint Legislative Committee and our associations can best serve our members.



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**Winston-Salem Regional Association of REALTORS® -  
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**REALTOR® Commercial  
Alliance  
Membership Benefits**



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# WSRAR REALTORS®

## Commercial Alliance Membership Benefits

- Monthly breakfasts with informative speakers
- Annual golf tournament
- Annual holiday social
- Quarterly luncheons with our sister associations in Greensboro, High Point and Burlington
- Commercial continuing education
- Access to a low-cost commercial information exchange
- CIE listings automatically uploaded to CommercialSource.com for free
- Legislative advocacy

### CommercialSource.com: The Commercial Real Estate Marketplace

CommercialSource.com has been created to serve as a comprehensive website for all things pertaining to commercial real estate. The main feature of this site is the commercial real estate marketplace, where commercial property listings are aggregated from local CIEs and practitioners from all over the country. In addition, CommercialSource.com features the Online Convention and Tradeshow, research and education, industry news and other resources. CommercialSource.com is Your Source.

CommercialSource.com currently has over \$20 billion worth of property for sale and 20 billion square feet for lease.

Listings are automatically uploaded from Karnes to CommercialSource.com for no additional fee.

## Investment

### RCA Membership:

\$200 application fee, \$40/quarter

### Karnes Subscription:

\$90/quarter



### Karnes, the Commercial Property Exchange for the Triad Area

Alamance County, Caswell County, Davidson County, Davie County, Forsyth County, Guilford County, Montgomery County, Rockingham County, Randolph County, Stokes County, Surry County, Yadkin County

Featuring Office, Industrial, Retail, and Land Listings  
For Sale and/or For Lease

### Why Join the Triad CIE?

#### Here Are Just a Few of the Member Benefits:

- Market Your Properties
- Market Yourself
- Find Properties
- Find Brokers
- Help and Support

## 2010 Calendar

<u>Date</u>	<u>Time</u>	<u>Event</u>	<u>Location</u>
February 9	8am	Breakfast	WSRAR
<b>March 9</b>	<b>Signature Series hosted by WSRAR</b>		
March 24		Commercial CE with Cindy Chandler	
April 13	8am	Breakfast	WSRAR
May 11	8am	Breakfast	WSRAR
June 8	8am	Breakfast	WSRAR
June 9		Triad RCA luncheon hosted by the Burlington Association	
August 10	8am	Breakfast	WSRAR
August 24		Triad RCA luncheon hosted by Greensboro Association	
September 14	8am	Breakfast	WSRAR
October 12	8am	Breakfast	WSRAR
October 26		Triad RCA luncheon hosted by High Point Association	
November 9	8am	Breakfast	WSRAR
December 14		RCA holiday social	

*The RCA Board of Directors has worked diligently to keep dues and fees reasonable. This is the sixth year in a row without an RCA dues increase! To help us keep your costs low, please RSVP for all events. This helps staff guarantee for an accurate number of meals.*

