

**APPLICATION PROCEDURE
FOR PROVISIONAL REALTOR® MEMBERSHIP IN THE
WINSTON-SALEM REGIONAL ASSOCIATION OF REALTORS®, INC.**

I. Application Fee and Dues:

The Application Fee of \$500 plus dues based on the following prorated schedule is due with the application.

The Application Fee and dues are non-refundable.

*2022 membership dues will be collected at time of application after December billing.

	Application Fee	Local	State	National	Total Due w/Application
January	\$500.00	\$146.00	\$185.00	\$185.00	\$1,016.00
February	\$500.00	\$133.83	\$169.58	\$172.50	\$975.91
March	\$500.00	\$121.67	\$154.17	\$160.00	\$935.84
April	\$500.00	\$109.50	\$138.75	\$147.50	\$895.75
May	\$500.00	\$97.33	\$123.33	\$135.00	\$855.66
June	\$500.00	\$85.17	\$107.92	\$122.50	\$815.59
July	\$500.00	\$73.00	\$92.50	\$110.00	\$775.50
August	\$500.00	\$60.83	\$77.08	\$97.50	\$735.41
September	\$500.00	\$48.67	\$61.67	\$85.00	\$695.34
October	\$500.00	\$36.50	\$46.25	\$72.50	\$655.25
November	\$500.00	\$24.33	\$30.83	\$60.00	\$615.16
December	\$500.00	\$12.17	\$15.42	\$47.50	\$575.09 Plus 2022 Dues

II. Orientation Course Schedule for 2021

All applicants for REALTOR® membership must take an Orientation Course. The Course will be held at our office unless otherwise notified. Classes are limited to the first 50 people that sign up and you will be notified which course you have been scheduled for. You must attend an Orientation Course within 180 days from the Association's receipt of your application or your membership may, at the discretion of the Board of Directors, be terminated. **Virtual Courses until further notice.**

1st Course February

4th Course August

2nd Course April

5th Course October

3rd Course June

6th Course December

The course is held at the WSRAR office (Times will be confirmed later by email.) Lunch will be provided. At least one-week prior to the course, you will be sent a reminder email along with the event schedule. REALTORS® will receive their REALTOR® pin at the end of the course.

A \$50.00 CANCELLATION FEE WILL BE CHARGED SHOULD AN APPLICANT HAVE AN UNEXCUSED ABSENCE FROM THE COURSE THEY ARE SCHEDULED FOR.

For full credit, it is necessary that each applicant be present for the complete course from beginning to end. There can be no excused absences or tardies.

Official induction, while not required, takes place at the next general membership meeting and concludes the process for membership in the Association. You will be notified upon completion of the Orientation Course of the date of your official induction.

III. Other information:

1. A principal broker can choose any board in any state where licensed as their primary board, through which local, state and national dues are paid.
2. If one principal, partner, officer or branch manager is a REALTOR® within a state, then ALL the others must also be REALTORS®.
3. Licensees with a member firm who do not apply for membership will be classified as non-members. The firm principal will be responsible for paying non-member dues for each licensee. However, payment of these dues in no way entitles the non-member to any membership benefits except those received through the REALTOR® principal. You can call the Association office to confirm the amount of non-member licensee dues but it is the same amount as an applicant for REALTOR® membership would pay.
4. Annual membership dues are due by January 15 each year.
5. Membership in the Winston-Salem Regional Association of REALTORS®, Inc. includes membership in the North Carolina Association of REALTORS® and the National Association of REALTORS®.
6. Company principals (owner, partner, or corporate officer) may join the Multiple Listing Service as a Provisional MLS Participant if they have made application to join the Winston-Salem Regional Association of REALTORS®, Inc. Should they not take an Orientation Course with 180 days after applying for REALTOR® membership, MLS access will be terminated. Applications for MLS Principal Membership are available at the Association office or on the Association's website, www.wsrar.com. Payment of a \$400 company Application Fee is required.
7. Any REALTOR® member may join our REALTORS® Commercial Alliance, provided their broker-in-charge is a member of the RCA. Applications are available at the Association office or on the Association's website, www.wsrar.com. Payment of a \$200 Application Fee is required. Quarterly RCA membership dues are \$40.00 and quarterly fees for access to PropertyBase are \$120.00.
8. Any REALTOR® member may join our Property Management Division. Applications are available at the Association office or on the Association's website, www.wsrar.com. The Application Fee is \$25.00 and semi-annual dues are \$75.00.
9. Once you become a REALTOR® member, you must complete mandatory ethics training from time-to-time in order to maintain your membership. Currently REALTORS® are required to complete two-and-one-half hours of NAR Code of Ethics training every two years. The Orientation Course for new members counts towards this requirement and REALTORS® are not required to complete additional ethics training until a new two-year cycle begins.
10. A REALTOR® who changes the conditions under which they hold membership shall be required to provide written notification to the Association within 30 days. Should your license transfer to a company that does not belong to our Association your membership will be terminated, unless the Principal of the company joins our Association.